



**JULIANNE RIVERA**  
**DIRECTOR OF SALES & BUSINESS DEVELOPMENT**



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***Julianne specializes in increased productivity and positively impacting business results. She excels at uncovering issues, providing solutions that fit needs and assists in delivering world class results.***

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Julianne Rivera is Director of Sales and Business Development for Training Edge. Her current responsibilities include working with businesses to assist them in professional development of their employees, providing solutions for HR mission critical topics and increasing shareholder value.

As a twenty-two year veteran of the training industry, Julianne has the experience and expertise that allows her to positively impact business results for her clients. Her background includes both sales and training/facilitation expertise and she has been recognized globally for her selling and instructional abilities.

To balance out her busy professional life, Julianne is an active member of the Cherokee Chamber of Commerce and on the Board of Directors for Song of Atlanta Show Chorus.

Julianne received her Bachelors from Southern Illinois University.